



SHORTY'S "SPLASH N' DASH"

WE KNOW YOU HAVE SEEN THIS GUY!

He's the guy who is roaming the neighborhoods all across America with a gallon of bleach and a toy pressure washer.

Yes, he disguises himself as a professional mobile washer and many homeowners are falling for his story.

He is the person who performs the job the first time around and then you are the one who has to go in behind him and try and 'fix' the damage he left behind.

He is gone now - out of

business for obvious reasons but you are the ones who are left behind and you are the ones who are now looked upon by the consumer as just another 'guy with a pressure washer' and a 'silver tongue.'

So - what do you plan to do about 'THIS GUY?' Yes you do what every contractor for the past 40 years has been doing and that is - complain, bellyache, cry, make excuses and on and on but the bottom line is...

...THEY AIN'T GOING AWAY - and if you think they are you may as well...

...THROW IN THE TOWEL!

THEM AND WE CAN SHOW YOU HOW!

Use the Tri-Fold found on pages 14 & 15