

From the NEWSROOM of Dr. Pete

ADVENTURES IN MOBILE WASHING

Being a contract cleaner enables you to get out into the public. It also lets you have an occasional adventure. Anyone with an interesting adventure is encouraged to submit it for possible publication to pete@envirospec.com

As a primer, I went back into the archives for a few adventures I had in the past.

DE-ICING THE DAM

The strangest job I ever did was de-icing flood gates on a dam that controlled the water flow on the Kennebec River in Augusta Maine. Actually, I got to do it several springs. These gates averaged about 12 foot square. Over the winter, the upriver side would freeze, several feet back from the gate and all the way to the bottom. In the spring, as rains and snow melt filled the river, the gates needed to be opened to release water so the city wouldn't have flooding damage. So I would get hooked up in a safety harness, go over the safety railing, and get lowered to where I was able to use a set up with a very long black iron pipe to melt the ice from the facings of the gates. Now imagine this, the water is roaring over the spillways, surface ice that is breaking upriver is rolling over the spillways with the water. Some of these chunks of ice are big, like 30 feet across! And all this is crashing underneath me! Spectacular! I should have paid them. After melting for awhile, they would be able to get the gears turning and open the gates. The dam was removed a few years ago so fish could swim further upstream. I will never get to see that sight again, but I'll always remember the view.

THE PLANE RIDE

I had the opportunity to wash a small airplane that is used on our local lake system. The pilot is a local hero that flew bombing runs over Germany in World War Two. He is a legend in our hometown because he once flew a bomber very low down the Main Street, creating quite a stir among the locals. I had to travel about 30 miles to a dry dock where the plane was removed from the water. I had a helper that day and we scrubbed the plane from top to bottom. The pilot then asked me if I would like to fly home. I turned the truck over to my helper and climbed aboard. My helper started off to meet me at the local lake where we would fly in. I enjoyed the lift off and the flight. We flew over several areas and I was able to see many familiar sights from a much different vantage point than I was used to. As we approached the lake we came through town low, much like the legendary bomber run of old. The wind had come up and the lake had white-capped rolling waves as we dropped in for our landing. As we came lower my heart was pounding, and my pilot could tell I was a bit uncomfortable. I am pretty sure the last minute aerial up and downs and side to sides were orchestrated for our benefit. Then we slammed into the waves, blasting through several before slowing and finally bobbing our way towards the dock. I thanked my customer for a once in a lifetime adventure and disembarked. My legs were hardly shaking at all. The wash truck arrived about ten minutes later and we proceeded to our next job. Where else can you have this much fun and get paid too?

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In order to get the best possible price on **18 & 30 HP KOHLER ENGINES**

with their new **ENGINE IDLE DOWN & 25 AMP RECHARGING FEATURES**

we had to purchase a 6 month supply and we don't like to tie up that much working capital for that much time!



18 HORSEPOWER
List Price \$1,539.93
Buy it at our Cost **\$997.12**
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30 HORSEPOWER
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Buy it at our Cost **\$1791.40**
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Limited Quantities
Freight Not Included

25 AMP Recharging Systems are required when you are running a 12 Volt Hot Water Heater. Even if you are running a cold water cart system with this engine you can easily add a remote heater later. Just plug the 2 together!

Best in Class - 2008

1400 PSI Industrial/Automotive Duty Pressure Washer

...by far the best system when it comes to power and performance.

Leave it plugged in and in the 'On' position and simply 'key' the trigger and you will have instant pressure for the next tough job.

Retails for \$219.95
Limited Quantities for only **\$89.95**



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'Power in the hands of a few'

There is 'red hot' and then there is a 'hotter hot...'

WHITE HOT

SUPER SKID

WITH COMPLETE BURNER DIAGNOSTICS



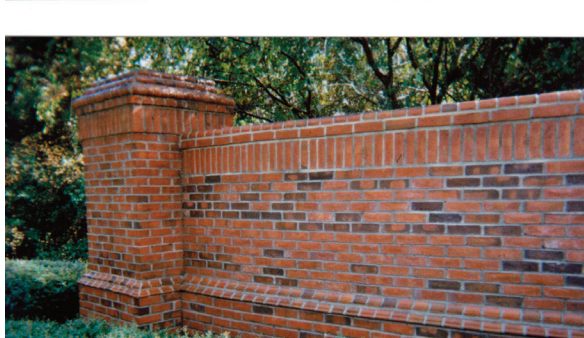
8.5 @ 3,500 - 30 KOHLER
List Price \$9,975.00
Contractor **\$6,495.00**
30K-SDC-H8536

10.0 @ 3,000 - 30 KOHLER
List Price \$9,975.00
Contractor **\$6,495.00**
30K-SDC-H1030

Purchase either of these machines before August 1, 2010 and we will throw in a **\$500.00**

CHEMICAL PACKAGE

- System Features:
- TS & TSF GENERAL PUMPS
 - 30 HP KOHLER Engine
 - 25 AMP Recharging system
 - Dual Pass Heating Coil
 - SDC 12 Volt Beckett Burner
 - Allison Burner Diagnostic Center
 - High Volume Fuel Tanks
 - Hour Meter
 - Hose, Gun, Lance & Nozzles



A Limonene Customer sent this to us.

Do you want to see something that gets after mold & mildew?

House Wash with Solvents & Mildew Release Agents

LIMONENE

20 GALLONS **\$64.95**

Contains Pure d'Limonene Solvent
Exterior House Wash
Orange Peel Solvents and High Yield Gloss Enhancers



In recent years the evolution of the environment conscious homeowners are becoming much more educated in the field of exterior house washing. They are saying 'no-more' to the contractors who are using the unfriendly bleach that has been so popular for so long simply because it is inexpensive to purchase and, until now, there have been few alternatives for removing mold and mildew.

The solvency in Limonene originates from citrus by-products such as orange and lime peels. These solvents, coupled with specific pH balanced surfactants and builders, provide the contractor with an excellent product that quickly removes carbonaceous pollutants such as oil and grease and other fallout pollutants commonly found in the house washing industry. Pollutants such as gutter streaks, mold/mildew, etc. For the first time ever they are experiencing safe and effective surface chemistry that deals with wood, aluminum and vinyl siding and the pollutants common to those surfaces.

Limonene has excellent hydrotopping characteristics through the use of a unique dispersant complex which is not commonly found in detergent chemistry. This complex, known as SuperFlo Polymer, has been developed by EnviroSpec and is found throughout our detergent formulary because of its tremendous ability to add horsepower to virtually every type of alkali detergent products while remaining much more gentle than the alternatives. You will find that Limonene has superior rinsing qualities in both hot and cold water environments which results in cleaning faster and safer.

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Clean Roofs from the safety of the ground



7 HP Kohler Engine w/3 Year Warranty

Hose/Gun Assy. #2339 \$219.95

UDOR CHLORINE PUMP

HIGH VOLUME CHLORINE PUMPER

Up to 10 GPM & Up to 300 PSI

Lowest Price of the Year!

Regular Price \$2,695.00
#9878 \$1,895.00

Up to 4,000 PSI & 5.6 GPM



Shown with Optional Fuel Tank

RELEASE THE TRIGGER and the engine RETURNS TO IDLE which gives you up to \$2500.00 p/y in fuel savings!

SYSTEM SPECIFICATIONS

- 18 HP KOHLER Engine
- Engine Returns to idle when gun is released
- 25 AMP Recharging System
- Marine Grade Battery Box
- Battery Cables
- Safety Pressure Relief Valve
- 1/4" Plate Aircraft Aluminum Cart
- Hot Water Ready - Just Add Burner
- Dual Power - 5.0/5.6 @ 3500/4000
- 20% Injector, Hose, Gun & Lance

Part #564118KHD - 'U-Pay Freight'

DUAL POWER!

5.6 @ 3,500 PSI

or

5.0 @ 4,000 PSI

Regular Contractor Price is \$3,850.00

CONTRACTOR'S PRICE!

\$2,195.00

THIS WEEK ONLY TAKE AN ADDITIONAL \$5.00 OFF OF THESE GUNS!

Easy Pull

HI-TECH RL51 Gun

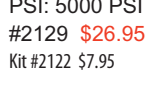
GPM: 13.2
PSI: 4100 PSI
#1204 \$47.68
Ceramic Kit #1745 \$6.71

Best for drawing chemical!



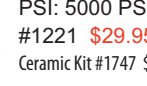
GIANT 21290C

GPM: 12
PSI: 5000 PSI
#2129 \$26.95
Kit #2122 \$7.95



GENERAL YG5000C

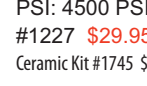
GPM: 11
PSI: 5000 PSI
#1221 \$29.95
Ceramic Kit #1747 \$6.71



FOR CHLORINE

HI-TECH HD1000C

GPM: 12
PSI: 4500 PSI
#1227 \$29.95
Ceramic Kit #1745 \$6.71



Best for drawing chemical!

ARROW LINE AL-35

GPM: 8.0
PSI: 5000 PSI
#1695 \$26.95
Kit #4404 \$14.95



Easy Pull

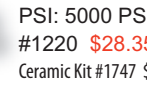
HI-TECH 5000

GPM: 9
PSI: 5000 PSI
#1208 \$23.75
Ceramic Kit #1747 \$6.71



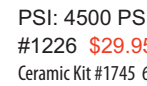
GENERAL YG5000

GPM: 11
PSI: 5000 PSI
#1220 \$28.35
Ceramic Kit #1747 \$6.71



HI-TECH HD1000

GPM: 12
PSI: 4500 PSI
#1226 \$29.95
Ceramic Kit #1745 \$6.71



THE SWEETEST UNLOADER EVER MADE!

We love it! They love it! Everyone loves it!

ALLISON SOFT TOUCH

Up to 8 GPM & 3700 PSI

For those of you who like a 'Soft Touch'... I guarantee that you will love this unloader.

It feels better than the K-7 and another great feature is that it adjusts like a pressure actuated unloader.

This unloader will not cycle like the K7's.

#7637 \$74.95 w/o Micro Switch-Replaces all unloaders

#7638 \$84.95 with Micro Switch (Used on Allison Clutch Drive or Idle Down Systems)



Take an additional **\$5.00 OFF**

Best Buy!



K-7

#1089 K7.0 (WITH K7.0 BY-PASS)

#1090 K7.1 (WITH K7.1 BY-PASS)

#1091 K7.2 (WITH K7.2 BY-PASS)

#1092 K7.3 (WITH K7.3 BY-PASS)

#789 KIT \$29.47

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Take an additional **\$5.00 OFF**

YU-2140

21 GPM 4500 PSI

#1101 \$84.95

#1103 KIT \$26.76



ROTO-MAX

\$44.95

Take an additional **\$5.00 OFF**

3500 PSI

Also adjust From 0° to 15°

PART # GPM

1498 2.1-2.6

1499 2.9-4.0

1500 4.2-6.0



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5.6 GPM @ 3,500 PSI

The best price in the industry!

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and we pay the freight!



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REGARDLESS OF HOW IT IS ORDERED.