

# NOTHING BUT THE TRUTH

## YOU ARE KILLING YOUR PUMP!

1. For a 5.5 GPM Pump that is running off of a water tank you **MUST HAVE** a 3/4" non-crushable hose running from the tank to the machine. Between the machine you need a 3/4" inlet/outlet filter. For anything over 6.0 GPM and up to 10 GPM you should be using a 1" feed hose and a 1" filter. Between 10 & 13 GPM use a 1-1/2" feed hose and a 1-1/2" filter.

2. If you have a water tank you **MUST BY-PASS** the water back to the tank. This way while your star employee is talking to his girlfriend on the cell while the machine is running things like what you see in the picture to the right won't happen.

3. If you don't have a water tank then you are by-passing back to the inlet side of the pump and you **MUST HAVE** an engine terminator that will shut the engine down before the pump overheats and causes - again - what you see in the picture. This way the boyfriend/girlfriend conversation can go on and the only thing you will be losing is *time!*

If I have offended you - get over it - and do your company and yourself a HUGE FAVOR. Listen, learn and take care of these 3 issues and you will be thousands of dollars ahead over the life of your business.

**...is sometimes harsh to one's ears!**

**At risk of offending someone  
I have to ask...**

**WHEN WILL YOU EVER LEARN?**

The following is a common occurrence. A customer buys a pump and then complains that he is only getting 4-8 months before he has to either rebuild it or throw it away!

**Make no mistake about it - it is not the fault of the pump.**

**99% OF THE TIME IT IS THE  
CUSTOMER'S FAULT!**

Here is a real pretty picture of a 3-month old pump. We have been using this pump for years and it has proven to be a real industry workhorse. Here are the packings after only 3-months.



The customer bought two of these pumps and when they stopped working after 3-months I just had to see why. You don't even have to look 'close' to see that the packings are melted and pistons are *'burnt to a crisp.'*

When contractors complain to us we tell them that the problem is one of 3 things and if they make the necessary corrections their problems will go away! Some do *but most don't*. They just call back next time and *complain* and try and make us feel responsible. All we want to do is help. I can sell you more pumps but I really prefer that you learn to take better care of the ones you have. - J. Allison