## **NO! IT'S NOT THE SOAPS FAULT!**

You need to either <u>rinse better</u>, <u>wash cold</u>, <u>cool down</u> the surface before you 'soap' or '<u>tone down</u>' the strength of your detergent

# **JUST THE FACTS!**

If you stay in this business long enough you will find yourself in a situation where a chemical has been applied to strong or allowed to dry on the surface resulting in glass damage or discoloration.

When this happens you will need to have the tools on hand to correct the problem before you lose the account or the customer stops payment on the check.

### FACT #1:

As a contractor and supplier for over 40 years I have had occasions when my crew left behind streaks on the surface or the glass was covered with soap stains. Common sense told me that if the surface had been rinsed properly or the product had not been applied to strong that these occurrences would not have happened! To determine the detergent strength always **run a 'test pattern' first**. Do this in an inconspicuous area just in case the detergent is to strong.

## FACT #2:

You will never be able to neutralize hydrofluoric acid once it comes in contact with rubber windshield wipers. This means that every time drivers turn on their wipers they are increasing the hydrofluoric 'haze' on the windshield. When we washed we always placed a small plastic garbage bag over the wipers first.



#### REPAIR ACID DAMAGED WINDSHIELDS

**GLASS DE-ETCH** is a powdered form of 'jewelers rogue' that you will mix to the consistency of 'pancake batter' and apply it to the windshield using a car buffer.

#### www.Envirospec.com/Chem\_DeEtch.htm

#### REPAIR SOAP STAINED GLASS

**SCUM-BUSTER** is a blend of rare earth oxides that you will sprinkle on a damp cloth and hand rub to remove soap stains on residential and commercial glass.



## FACT #3:

Where do soap stains on glass come from? I could write a book on all the stories I have heard. Most spots on glass come from contractors not going back and re-rinsing as they work their way around the house. You finish one section and move on to another and the 'overspray' mist from the next section carries back and contaminates the glass and siding on the first section. When you think you are through - **RINSE AGAIN!**