

SMART SOLUTIONS FROM ENVIROSPEC.COM

# PowerWash Pro

## Frequent Buyer Flyer for August 2013

Professionals  
**LOOK FOR PARTNERS.**

*Anyone can be  
a supplier!  
We will be  
your partner!*

For over 40 years  
EnviroSpec has been the  
Mobile Wash Industry's...

**#1 Resource** <sup>E<sup>SPEC</sup></sup>

**VANGUARD**<sup>™</sup>  
COMMERCIAL POWER  
BRIGGS & STRATTON



P/N: 1732  
**\$799.00**



**18 HP**  
**20 AMP**  
**Electric Start**  
**U-PAY-SHIPING**  
**WEB ORDERS ONLY**

*As ex-contractors we speak your language better than anyone!*

# Allison GENERATION 2

## SEVERE DUTY PUMPS FOR INDUSTRIAL POWER WASHERS

Isn't it much easier to make good decisions when things...  
**...just make sense!**



For example: You can buy a  
**TS2021 Pump** for **\$575.00**  
that is rated at 5.6 gpm @ 3500 psi  
and the pump is all you get.

**or for LESS MONEY...**

you can buy the new  
**'Generation 2' Allison Pump**  
that gives you a *true* **6.0 GPM**  
and is rated up to **4,100 PSI**.

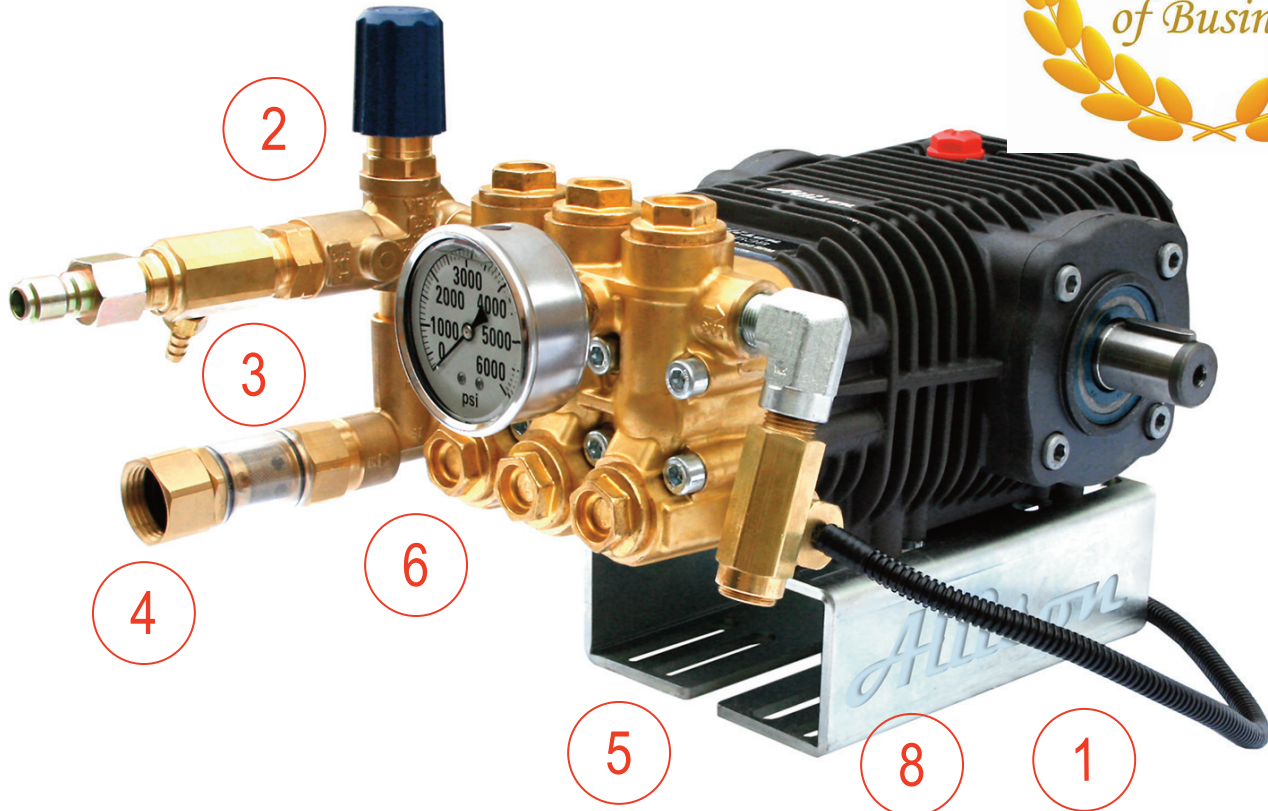
**PLUS** - look at the standard features  
of the Generation 2 pump.

1. Allison Engine Terminator that 'shuts down' the gas engine when the pump head overheats.
2. Unloader Valve that is already set to the proper PSI/GPM
3. **SUPER SUDS SUCKER INJECTOR**
4. Clear Bowl Water filter
5. Safety Pressure Relief Valve
6. 6,000 PSI Pressure Gauge
7. Quick Change Oil Plug
8. Tall Rails that are an exact match for the TS2021 mount.

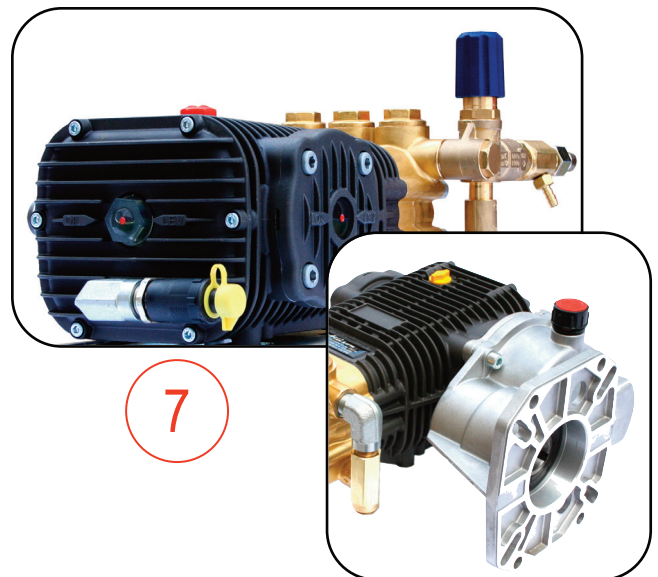
**SEVERE DUTY PUMPS - with a 5-year packing/valve warranty!\***

**SHIPPING INCLUDED ON ALLISON PUMPS**

# GENERATION 2



Part No.	PSI/GPM	DESCRIPTION	PRICE
<b>B4SD</b> <b>5638</b>	3800 PSI 5.6 GPM	Bare Pump with Terminator and Oil Drain	<b>\$485.00</b>
<b>B7SD</b> <b>6240</b>	4000 PSI 6.2 GPM	Bare Pump with Terminator and Oil Drain	<b>\$535.00</b>
<b>4SD</b> <b>5638</b>	3800 PSI 5.6 GPM	Complete Pump as shown	<b>\$535.00</b>
<b>7SD</b> <b>6240</b>	4000 PSI 6.2 GPM	Complete Pump as shown	<b>\$570.00</b>
<b>7SD</b> <b>6240</b> <b>GR1</b>	4000 PSI 6.2 GPM	Complete Pump as shown with 1" dual bearing Gear Box	<b>\$769.00</b>
<b>7SD</b> <b>6240</b> <b>GR2</b>	4000 PSI 6.2 GPM	Complete Pump as shown with 1-1/8" dual bearing Gear Box	<b>\$769.00</b>



*\*That's right! When you have the Allison Engine Terminator hooked up we will guarantee you that you will NEVER - EVER burn up PUMP PACKINGS AGAIN!*

**1,000's of POWER WASH PARTS at [www.envirospec.com](http://www.envirospec.com)**

# Prove your value

## to future *and* current commercial customers



### **Fending off competitors shouldn't stop once you have the account**

The world's changed since around 2007—have you noticed? When the economy started slipping, so did revenue for companies of all kinds. Firms responded by looking for ways to reduce, or eliminate expenses, especially the ongoing kind. Lately, the nation's overall economic situation finally seems to be improving a bit, and that's good news. The bad news is, we've all become accustomed to keeping a tight grip on our money.

So what's that mean for cleaning contractors, who represent one of those ongoing expenses? It means that things could seem to be going fine with our business customer, until one day we get the word that we've been replaced by a cheaper contractor. Or maybe they've hired the manager's nephew to pressure clean the fleet. Or they can simply no longer justify the cost of regular cleanings of their buildings.

It happens all the time. But it happens most often to contractors who haven't taken the time to explain why keeping a quality vendor around really is in their long-term best interest.

### **Don't assume that customers know what you know**

If companies don't understand the difference between top-notch work and the splash & dash efforts of a low-baller, then why exactly would they spend the extra money? But what if you explained that the caustic chemicals the other guy is using actually remove paint from their trucks along with the dirt? In a few years, their fleet starts looking shabby, damaging their brand's image, but then it's too late. Replacing vehicles is going to cost them a lot more in the long run than simply using a contractor like you who can keep even older trucks looking new.

Maybe at one time you successfully convinced them why you can do a better job, and that's how you got the account in the first place. But it's been a while. Their financial pressures have increased. Maybe the person who hired you isn't even there any more. Remember, it's someone's job there to do a cost/benefit analysis on each line-item expenditure, looking

for places to cut. If they're not reminded that your services are a genuine long-term investment...then you're just another expense on the ledger sheet.

## **Objective information beats a salesy 'pitch'**

Remember, customers don't understand everything you do about quality pressure washing. That lack of knowledge can lead to poor decisions. But when you provide hard information on how much you help preserve their expensive assets, they'll have an objective basis for making the right choices. In their world, making a good business case is the foundation of being taken seriously.

Of course, as in any marketing, we have to understand what's most important to the decision-maker, so we can customize our message to hit the right notes.

Is it just about cost? Then perhaps by using the right products and techniques, you can show them how less-frequent cleanings could suffice. It may cost you a little income, but you'll gain their ongoing loyalty.

Is it about appearance and company image? Maybe do a side-by-side demonstration of how you sweat the details, compared with how a low-cost contractor might knock it out. Remember, seeing is believing.

Are they concerned about environmental and employee-health issues? Prepare a report on the safety of your EnviroSpec detergents and other products, vs. the hazards of straight bleach and fume-producing chemicals. The time you spend on it is an investment in your own business. This approach also shows that you care about the things they care about. And that bond is golden.

## **Get your message across to the real decider**

A written rationale for your quality services also makes sense

when you're dealing with an employee, but can't get through to the CEO or final decision maker. Whether it's a new prospect or an old client, no one can make your case better than you can. At least when something's on paper, your words are more likely to get through to the people who matter most.

Another idea: go further and prepare an analysis of the customer's specific needs, then include several well-thought-out options, with the pros and cons of each. That way, no matter what direction they take, you win.

You can also get creative and shoot a brief video that demonstrates your cleaning superiority. Why not? Sending a prospect a link to your video on YouTube is a great way to stand out as an authority in your field. And that link can easily be shared with anyone.

## **Be proactive, and never take a customer for granted**

Think it through. Are there any other ways in which cutting their cleaning budget might have negative repercussions? Remind them that they're fending off competitors as well, and dirty buildings or vehicles can leave a negative impression on their own current and prospective buyers.

In fact, marketing experts have pointed out that a company's "brand" exists only in the buyer's mind, as the sum total of their experiences with that company. A single bad impression can't be overcome even with a million-dollar advertising budget.

It may be hard to keep a good account these days, but replacing a lost customer can be even harder. So ask questions to understand what's important to each buyer, then present good, objective information that shows you're on their side. That's the difference between a trusted long-term partner and just another vendor.

**Problem:** Are you taking the paint off trucks along with the dirt?

**Solution:** Prodigy

**Did you know that** many truck cleaning products are actually corrosive? Sure, they wash away the surface dirt, but since they work like paint strippers, they also wash away a microscopic layer of paint.

Eventually, the result of using these caustic chemicals is a dull looking finish, where there used to be a bright, shiny surface. The customer wonders why his equipment seems to be aging so quickly.

**But contractors who try Prodigy** by EnviroSpec see at first glance that its superior degreasing properties are simply better at removing

tough road grime. And the sparkling high-gloss finish that's left makes the entire fleet look new.

Which is probably why the major carriers clean hundreds of thousands of their vehicles with Prodigy, making it the number 1 selling truck wash in the country. Find out more at [EnviroSpec.com/Chem\\_Prodigy.htm](http://EnviroSpec.com/Chem_Prodigy.htm)

Looking for a high-foaming alternative? New Black Jack is perfect for hot climates where water evaporates quickly. It also rinses faster when using hot water.

So from now on, take off the dirt—and only the dirt.



40 years ago our company started out as a contractor just like you and because of that experience we are the only company in the industry that 'speaks your language!'

**SERPENTINE HIGH PRESSURE HOSE**



- #1708 50', Black, 4,000, 1-wire \$ 72.05
- #1709 100', Black, 4,000, 1-wire \$128.70
- #1804 50', Gray, 4,000, 1-wire \$ 72.05
- #1805 100', Gray, 4,000, 1-wire \$128.04
- #6001 50', Black, 6,000, 2-wire \$ 82.35
- #6002 100', Black, 6,000, 2-wire \$133.85
- #6101 50', Gray, 6,000, 2-wire \$ 87.50
- #6102 100', Gray, 6,000, 2-wire \$139.00

**HYDRO-JET TURBO**

- Noz. Size **Rated to 4,000 PSI**
- #16221 2.5
  - #16222 3.0
  - #16223 3.5
  - #16224 4.0
  - #16225 4.5
  - #16226 5.0
  - #16227 5.5
  - #16228 6.0 All at \$32.19



**ROTO-JET TURBO**

- Noz. Size **Rated to 5,800 PSI**
- #1554 4.0
  - #1555 4.5
  - #1556 5.0
  - #1557 5.5
  - #1558 6.0
  - #1559 7.0
  - #1560 8.0
  - #1561 12.0 All at \$89.24



**HI-PRESSURE FILTER**

- Don't VOID your warranty on Turbos
- Rated to 5000 PSI



#1510 \$5.67

**HI-LO NOZZLE**

- Push-Pull for Soap & Pressure
- Adjustable from 0-65 degrees

- #1602 3.0 NOZ
- #1603 3.5 NOZ
- #1604 4.5 NOZ
- #2050 5.0 NOZ
- #2051 5.5 NOZ
- #2052 6.5 NOZ
- #2054 8.0 NOZ



All at \$10.25

**FREE FREIGHT to lower 48 with \$150.00 web purchase unless noted!**

# THE MAGIC BEHIND SUPERFLO POLYMER



*When EnviroSpec puts on a chemical customer they are a chemical customer for life and it's all because of SuperFlo Polymer™!*

## The Magic of SUPERFLO POLYMER

So what is this magical product called...  
**SUPERFLO POLYMER**  
and why has it made EnviroSpec chemicals the most asked for detergents in the professional cleaning/mobile wash industry?

Years ago John Allison, the owner of EnviroSpec, was a contractor just like you. And - just like you - he tried everyone's 'claim to fame' detergents until he realized

that everything that he purchased was thought up and compounded by someone who had never had to clean anything for profit. It was after many very expensive 55 gallon drums of watered down detergents when John finally realized that if he was ever going to make it in such a demanding industry he needed to learn how to make his own chemicals.

John set up a small lab at his business and over the next few years his '*chem lab for a dummy*' flourished. Almost every day John would head out to a job site with yet another 'concoction' that he had dreamed up the night before. He would take his new formula out and if it showed any signs of success he would keep 'tweaking' it until it was either a great success or a horrible failure. John says the failures ran about 99 to 1 over the successes.

Over the next few years John learned what to use and what not to use to clean the delicate surfaces of stone and brick, the greasy surfaces of commercial vehicles, the impossible to clean restaurant exhaust hoods, aluminum and vinyl sided houses, pools, patios, roofs, concrete, cement mixers, etc. and he learned all this without 'blowing himself up' in the process. Although there were several close calls along the way.

Now John Allison had developed an incredible arsenal of cleaners by 1984 and yet the SuperFlo Polymer™ product that is now known throughout the industry today was not even on the horizon at that time. Here is how the SuperFlo Polymer™ product came about and how it has dramatically changed the complexion of the professional mobile wash industry.

John had an account that had several terminals scattered throughout New England, New York and New Jersey. When one of his vehicles left to service these accounts it would be 2-3 weeks before it would return so it had to leave with enough chemical to complete the schedule. Oftentimes that meant carrying up to 15 drums of soap. Most of the time the vehicle also carried 500 gallons of water and that coupled with the weight of the soap resulted in some very expensive fines as the truck would pass through the weigh stations along the way from job site to job site.

There had to be a way to be able to put enough powder in solution where 1 drum of detergent (even if it were a 'sludge') would equal 3 drums of a super concentrate that could be further diluted through a downstream injector. In detergent chemistry the 'rule of thumb' has always been that - at best - you can only mix one pound of powder to 1 gallon of water without 'fall-out' or separation occurring. And here John is trying to defy all the laws of chemical compounding by attempting to mix 3 pounds of powder into one gallon of water and having it hold in solution.

John contacted a chemist friend who had suggested that maybe he should look outside of the detergent chemistry industry and try to find something or a combination of '*somethings*' that could couple or '*tie-up*' the solids and keep them in a solution. His friend also told him that every once in a while all the '*stars will align*' and what is known in the chemical formulary industry as 'black magic' will occur. He did and it did! And one day - out of nowhere - the blends came together and when they did John had a product that could be added to detergents that would couple as much as - *not 3 pounds per gallon* - but up to 4 pounds per gallon.

## **EVEN MORE MAGIC**

The longer you wash a surface with any of our products that contain SuperFlo Polymer™ *the shinier it gets*. Even the lustre on surfaces that have been 'burned' and 'dulled' by contractors who have used harsh, low cost caustic cleaners will be rejuvenated and brought back to life.



**1,000's of POWER WASH PARTS at [www.envirospec.com](http://www.envirospec.com)**

# The Industry's #1 Selling Truck Washes **CONTAINING THE 'ZP-1' COMPLEX** and SuperFlo Polymer™ with High Gloss Enhancer

**THE MAGIC STARTS HERE!**

## PRODIGY

is the...

**ZP-1 COMPLEX - BASE  
with SuperFlo Polymer™**

and all by itself

**PRODIGY is the Industry's  
#1 Selling Truck Wash**

We also have 2-variations  
that tackle 'job-specific' problems!



5-Gallon Kit  
#PRO5 \$50.00

30-Gallon Kit  
#PRO30 \$84.95

55-Gallon Kit  
#PRO55 \$151.00

*We pay shipping on  
\$150.00 web orders\**

*\*We pay shipping on \$150.00 web orders to the terminal  
nearest to the customer in the lower 48 States.*



## We add to Prodigy

**Special Film Removing Solution**  
for 'TOUCH FREE' CLEANING  
and call it...

## BOND BREAKER

As a vehicle 'cuts' through the air pollution, the result of what some would refer to as a mobile washer knows this occurrence. The only way they have been able to remove the entire trailer.

**Bond Breaker** effectively removes 97% of the dirt without ever having to touch the vehicle. It has been cutting cleaning time for contractors.

We have the best Chemical Sales Staff in the industry. Our customers! Call today for a list of dealers living using **Bond Breaker**.



# S LEX Enhancers

## Call and Listen



to what our customers have to say!



### We also add to Prodigy

**Extra Grease Cutting Solvents**  
to remove exhaust carbons  
from trailer bodies & tractors  
and call it...

## MR. MUSCLE

Trying to clean trailer bodies that are loaded with 'exhaust carbon' has been a nightmare for every contractor who has ever attempted to make a living washing commercial vehicles.

Every mile traveled by 95% of every tractor/trailer on the highway results in more work and less profit for those who attempt to keep them clean. Since truck washing was the 'backbone' of my company many years ago I know first hand the difficulties you experience.

*The absolute* - only way to tackle this 'monster' is with solvents and not only the right family of solvents but plenty of them. Although it's ZP1 Complex Base - Prodigy is loaded with solvents...

**Mr. Muscle** contains 3-times as much.

5-Gallon Kit  
#MRM55 \$50.00

30-Gallon Kit  
#MRM30 \$123.37

55-Gallon Kit  
#MRM55 \$190.00

*We pay shipping on  
\$150.00 web orders\**

5-Gallon Kit  
#BB5 \$50.00

30-Gallon Kit  
#BB30 \$123.50

55-Gallon Kit  
#BB55 \$190.00

*We pay shipping on  
\$150.00 web orders\**

### Surfactants

particles lock onto the surface as a so as 'static cling.' A professional presence as 'road film' and until now the remove this 'film' is by brushing the

s 97%-100% of all 'road film' vehicle. This incredible product has tractors for over 2-decades.

Staff in the industry. Who are they? list of professionals who make a

**Learn more by visiting  
[www.envirospec.com/MSDS.htm](http://www.envirospec.com/MSDS.htm)**

# TRUCK WASH CHEMS

**20% WEB PRICES SHOWN**

## VIPER

### *Non-Caustic Degreaser with Gloss Enhancers for Dull Surfaces*

VIPER is specifically formulated for the Truck and Bus Washing Industry where exhaust residue has become attached to the stack side of trailer bodies and the rear engine areas of city buses. It's excellent rinsing characteristics make it a favorite among contractors who service large vehicle accounts.

Due to the carbon release agents and solvents in VIPER, it is also frequently utilized in other areas where heavy build-ups of grease and oil is present such as garage floors, maintenance shops and service stations.

PART #	DESCRIPTION	PRICE	WEB
<b>VIP5</b>	<b>5 GALLON</b>	<del>\$ 62.50</del>	<b>\$ 50.00</b>
<b>VIP30</b>	<b>30 GALLON</b>	<del>\$ 102.00</del>	<b>\$ 85.00</b>
<b>VIP55</b>	<b>55 GALLON</b>	<del>\$ 152.00</del>	<b>\$ 152.00</b>

### Brass Couplers



#QS4FB	1/4" FPT Inlet, 1/4" Out	\$2.50
#QS4MB	1/4" MPT Inlet, 1/4" Out	\$2.50
#QS8FB	3/8" FPT Inlet, 3/8" Out	\$2.75
#QS8MB	3/8" MPT Inlet, 3/8" Out	\$2.75

### Stainless Couplers



#QS4FS	1/4" FPT Inlet, 1/4" Out	\$3.75
#QS4MS	1/4" MPT Inlet, 1/4" Out	\$3.75
#QS8FS	3/8" FPT Inlet, 3/8" Out	\$4.50
#QS8MS	3/8" MPT Inlet, 3/8" Out	\$4.50

### O'Ring Pick

- For removing o'rings from Check Valves & Quick Connects



#1600 \$4.95

### Hi-Heat Couplers

- Too hot to handle? These couplers make it easier to disconnect hoses & accessories without burning your fingers.



\$3.50

#1818	1/4" MPT
#1817	1/4" FPT
#1820	3/8" MPT
#1819	3/8" FPT

### Standard Plugs



#QP4FB	1/4" FPT Inlet, 1/4" Out	\$1.02
#QP4MB	1/4" MPT Inlet, 1/4" Out	\$1.02
#QP8FB	3/8" FPT Inlet, 3/8" Out	\$1.12
#QP8MB	3/8" MPT Inlet, 3/8" Out	\$1.12

## BLUE LIGHTNING

### *High Foaming with Quick Rinse Agents & Gloss Enhancers*

BLUE LIGHTNING is a blend of the very best "job specific" ingredients that cover a wide variety of cleaning tasks to ensure the "perfect clean". It rinses quickly and has a large amount of LAUROX LO which wets the surface while generating a foam bed that suspends impurities for thorough rinsing leaving a clean, glossy surface. This product is excellent for overcoming problems associated with hard water.

BLUE LIGHTNING is formulated for commercial truck washing but can be used in virtually every type of cleaning environment. It is great for house washing, brick & masonry cleaning, car washing, wood surfaces & engine de-greasing to name a few!

PART #	DESCRIPTION	PRICE	WEB
<b>BL5</b>	<b>5 GALLON</b>	<del>\$ 62.50</del>	<b>\$ 50.00</b>
<b>BL30</b>	<b>30 GALLON</b>	<del>\$ 108.12</del>	<b>\$ 90.10</b>
<b>BL55</b>	<b>55 GALLON</b>	<del>\$ 182.40</del>	<b>\$ 152.00</b>

### Stainless Plugs



#QP4FS	1/4" FPT Inlet, 1/4" Out	\$1.84
#QP4MS	1/4" MPT Inlet, 1/4" Out	\$1.84
#QP8FS	3/8" FPT Inlet, 3/8" Out	\$2.26
#QP8MS	3/8" MPT Inlet, 3/8" Out	\$2.26

### 'QC' O'rings



EPDM - 300 degree	
#QOR4E	1/4", 50 each \$12.25
#QOR8E	3/8", 50 each \$13.25
VITON - 400 degree	
#QOR4V	1/4", 50 each \$13.25
#QOR8V	3/8", 50 each \$13.75

**FREE FREIGHT to lower 48 with \$150.00 web purchase unless noted!**

Place Order @ [www.envirospec.com](http://www.envirospec.com)

# Misc. Parts

## Pressure Tester

- Connects between Unloader & Hose



#4506 \$19.95

## Pressure Gauges

- Calibrated for precise measurements



Bottom Mount \$12.50

#1130 3,600 PSI  
#1131 4,500 PSI  
#1132 6,000 PSI

## Rebuild Video

- GENERAL PUMP REBUILD 'CD'
- With this you can rebuild ANY PUMP!



#GPV-101 \$14.50

# NEVER DULL

## Formulated for Expensive Finishes & Lettering, Aluminum Tanks

NEVER DULL was specifically developed for cleaning high-end vehicles. It's the perfect solution for those vehicles with expensive paint, lettering or graphics. It comes with a gallon of pure D'Limonene additive and a 'double dose' of SPEED X-777 which ensures the very best in pollutant removal and quick rinsing.

With its blend of citrus solvents NEVER DULL is the perfect cold water product that is tough enough to remove carbon build-up, grease and fuel over-spill yet gentle enough to clean tanks and never leave them looking dull - and we all know how upset fleet owners can get when you dull their polished tanks!

PART #	DESCRIPTION	PRICE	WEB
<b>ND5</b>	<b>5 GALLON</b>	<b>\$ 62.50</b>	<b>\$ 50.00</b>
<b>ND30</b>	<b>30 GALLON</b>	<b>\$ 115.15</b>	<b>\$ 92.12</b>
<b>ND55</b>	<b>55 GALLON</b>	<b>\$189.65</b>	<b>\$152.00</b>

## Allison Industrial Hose Reels

- The Industry's Best Hose Reel Value!
- Solid Steel Construction
- Durable Powder Coat
- Direct Hand Crank Rewind
- Full Flow Swivel Brass Joint
- 4,000 PSI Rated



#1316 HOLDS 200' of 3/8" 1-wire \$107.87  
#1001 REPLACEMENT SWIVEL \$ 23.85  
#1002 REPLACEMENT HANDLE \$ 9.85

## Teflon Tape



#1651 Tape, Teflon, 520' x 1/2" \$0.88

## Pump Oil



#1064 General, 6-16 oz. bottles \$ 24.83  
#1065 General, 24-16 oz. bottles \$112.72  
#4788 CAT, 1-21 oz. bottle \$ 11.76

# BLACK JACK

## Powerful Degreaser, Heavy Concentrations of Gloss Enhancers

BLACK JACK is a professional strength alkaline agent that is highly recommended for truck washing and de-greasing. It can also be used for a wide variety of other cleaning applications such as siding that is extremely dirty and contains heavy mold and mildew and commercial concrete such as sidewalks and dumpster areas around restaurants.

BLACK JACK contains high concentrations of gloss enhancers and quick rinse agents as well as a large dose of SuperFlo Polymer making it a power multi-purpose product that can make even the toughest of jobs easier.

PART #	DESCRIPTION	PRICE	WEB
<b>BJACK5</b>	<b>5 GALLON</b>	<b>\$ 62.50</b>	<b>\$ 50.00</b>
<b>BJACK30</b>	<b>30 GALLON</b>	<b>\$ 145.13</b>	<b>\$116.10</b>
<b>BJACK55</b>	<b>55 GALLON</b>	<b>\$223.28</b>	<b>\$178.62</b>

1,000's of POWER WASH PARTS at [www.envirospec.com](http://www.envirospec.com)

# UNLOADERS

**20% WEB PRICES SHOWN**

## AL-607

- Pressure Actuated
- Up to 4,500 PSI
- Up to 8 GPM
- 3/8" FPT Inlet
- 3/8" MPT Outlet



**\$41.15 #1104** W/Out Knob  
**\$43.15 #1114** With Knob

## AL-607-P

- Pressure Actuated
- Up to 4,500 PSI
- Up to 10.5 GPM
- 3/8" FPT Inlet
- 3/8" MPT Outlet



**\$51.25 #3111**

## K-7 FLOW ACTUATED

- Up to 3,500 PSI
- 3/8" FPT Inlet/Out
- Zero Surge By-pass

**Any Size \$87.50**

**#1089** - 2.1 to 2.9 GPM  
**#1090** - 2.9 to 4.2 GPM  
**#1091** - 4.2 to 6.6 GPM  
**#1092** - 6.6 to 10.8 GPM



## K-9

- Flow Actuated
- Up to 5,800 PSI
- Up to 13.2 GPM
- 1/2" In, Out, By-pass



**\$448.05 #1093**

## K-10

- Flow Actuated
- Up to 3,600 PSI
- 3/8" FPT Inlet
- 3/8" MPT Outlet
- Gentle Start-up



**\$72.05 #1096**

## VB-10

- Compensating Soft Touch
- Up to 3,800 PSI
- Up to 8 GPP
- 3/8" FPT Inlet
- 3/8" MPT Outlet
- Gentle Start-up



**\$98.62 #1108**

## VB-350

- Pressure Actuated
- Up to 5,650 PSI
- Up to 10.5 GPM
- 3/8" FPT Inlet
- 3/8" MPT Outlet



**\$92.65 #2032**

## YU-2140

- Green Spring
- Up to 21 GPM
- Up to 4100 PSI



**\$92.65 #1101**

## AU-2848

- Green Spring
- Up to 28 GPM
- Up to 4800 PSI



**\$92.65 #AU2848**

## YU-831

- Pressure Actuated
- Up to 4,000 PSI
- Up to 8 GPM
- 3/8" FPT Inlet
- 3/8" MPT Outlet



**\$41.15 #1104**

## PULSAR

- Pressure Actuated
- Up to 4,000 PSI
- Up to 8 GPM
- 3/8" FPT Inlet
- 3/8" MPT Outlet



**\$49.96 #1099**

## MOUNTING BLOCKS

- Take the load off the pump head by remote mounting the unloader.

**Any Size \$10.75**

**#1081** 3/8" x 3/8"  
**#1082** 3/8" x 1/2"  
**#1083** 1/2" x 1/2"



## GP-UNLOADER SET

- Pressure Actuated
- Up to 3,650 PSI
- Up to 8.0 GPM
- Fits 47,EZ & TX Pumps



**\$84.92 #1110** Without Injector  
**\$89.77 #1112** With Injector

## A-R UNLOADER SET

- Pressure Actuated
- Mini for XT & XW Pumps
- Gynamic for XM & RK Pumps
- Gynamic for XW & RK Pumps over 5.0 to 4,000 PSI



**\$99.09 #3072** Gynamic - No Inj

## BY-PASS HOSE

- This 800 PSI hose is the recommended hose for by-passing back to a water tank (open loop) or back to the inlet side of the unloader (closed loop)

**#3399 \$1.15 p/f**  
For flows to 10 GPM  
**#3400 \$1.82 p/f**  
Flows from 10-25 GPM



**FREE FREIGHT to lower 48 with \$150.00 web purchase unless noted!**

Place Order @ [www.envirospec.com](http://www.envirospec.com)

# TRIGGER GUNS

## ALLISON YGA-5000

- Stainless Steel Ball
- 5,000 PSI
- Up to 12 GPM
- Up to 300°



**\$22.90 #YGA5000** SS Ball  
**\$28.90 #YGA5000C** with chlorine ball

## ALLISON HI-TECH 5500

- Easy Pull
- Up to 5,500 PSI
- Up to 13 GPM
- Max Temp 300°



**\$27.76 #HT5500** SS Ball  
**\$32.32 #HT5500C** Chlorine Ball

## ALLISON HI-TECH 501

- Easy Pull
- Up to 4,500 PSI
- Up to 8 GPM
- Max Temp 300°



**\$20.55 #1209** SS Ball

## ALLISON PL-5100

- Easy Pull
- Up to 5100 PSI
- Up to 12 GPM
- Max Temp 300°



**\$25.70 #PL51** SS Ball  
**\$28.85 #PL51C** Chlorine Ball

## ALLISON HI-TECH 5000

- Easy Pull
- Up to 5000
- Up to 9 GPM
- Max Temp 300°



**\$32.21 #1208** SS Ball

## Allison Super Gun

- Easy Pull
- Up to 5,100 PSI
- Up to 11 GPM
- Max Temp 300°



**\$23.12 #1003** SS Ball  
**\$26.82 #1014** Chlorine Ball

## RL-51 COMP GUN

- **SUPER** Easy Pull
- Up to 4,100 PSI
- Up to 13.2 GPM
- Max Temp 300°



**\$49.95 #1204** SS Ball

## ALLISON COMP GUN

- **SUPER** Easy Pull
- Up to 5,000 PSI
- Up to 10 GPM
- Max Temp 300°



**\$37.62 #1230** SS Ball

## YG-4500S

- Easy Pull
- Up to 5,000 PSI
- Up to 10 GPM
- Max Temp 300°



**\$33.94 #1218** SS Ball

## RL-56 COMP GUN

- **SUPER** Easy Pull
- Up to 5,700 PSI
- Up to 8 GPM
- Max Temp 300°



**\$54.95 #1206** SS Ball

## PA-RL31 (YG5000)

- Same as YG5000 & 5000C
- Up to 5,000 PSI
- Up to 11 GPM
- Max Temp 300°



**\$27.76 #1220** SS Ball  
**\$31.33 #1221** Chlorine Ball

## FRONT ENTRY GUN

- Up to 3000 PSI
- Up to 8 GPM
- Max Temp 300°



**\$16.48 #1203** SS Ball

## CHLORINE BALLS

- Rebuild your gun by using Ceramic Balls.

Any size **\$5.25**

- #1746 1/4"
- #1747 5/16"
- #1744 11/32"
- #1745 13/32"
- #1749 9/32"



## GUN WHIPS

- By installing this 4000 PSI whip you will be extending the life of the quick connect coupler by at least 10 times.

**\$15.40**

#1202 1' Whip

You will also need 1 each QS8FB Coupler



## TRIGGERLESS GUN

- Up to 4100 PSI
- Up to 8.0 GPM
- Max Temp 300°

**\$16.43**

#1223 Triggerless



**1,000's of POWER WASH PARTS at [www.envirospec.com](http://www.envirospec.com)**

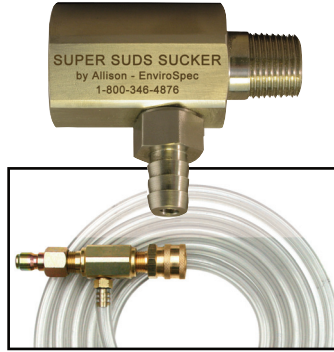
# CHEM INJECTION

**20% WEB PRICES SHOWN**

## 33% SUPER SUDS SUCKER

The industry's #1 selling chemical injector

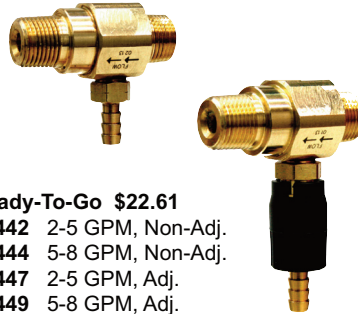
- Draws Chemical with 300' of HP hose
- For machines from 2 GPM to 10 GPM



**\$58.95 #1964** Injector  
**\$69.95 #1963** Ready-to-go injector

## 27% SUDS SUCKER

- Ready-To-Go injectors come with Quick Connects, filter & chem line
- All come with Ceramic Ball

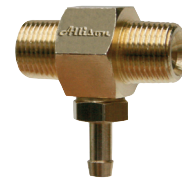


**Ready-To-Go \$22.61**  
#1442 2-5 GPM, Non-Adj.  
#1444 5-8 GPM, Non-Adj.  
#1447 2-5 GPM, Adj.  
#1449 5-8 GPM, Adj.

**Injector Only (shown) \$19.95**  
#1441 2-5 GPM, Non-Adj.  
#1443 5-8 GPM, Non-Adj.  
#1446 2-5 GPM, Adj.  
#1448 5-8 GPM, Adj.

## 24% SUDS SUCKER

Includes Ceramic Chlorine/Acid Ball



**Either Size \$10.95**

#1511 2-5 GPM, Non-Adj.  
#1512 5-8 GPM, Non-Adj

## 27% - 2 in 1 SUDS SUCKER

- When one stops working close off that side - move the chem pick-up line to the other barb and you are off and washing again!

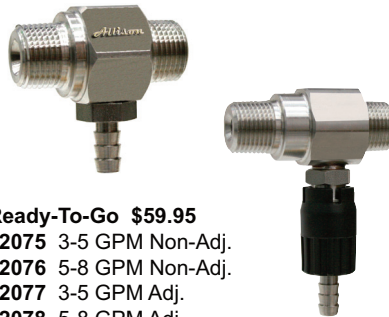


QC Plug & Coupler  
Sold Separately

**Adjustable \$25.70**  
#1736 Adjustable, 2-5  
#1738 Adjustable, 5-8

## 27% STAINLESS SUDS SUCKER

- Ready-To-Go injectors come with Quick Connects, filter & chem line
- All come with Ceramic Ball



**Ready-To-Go \$59.95**  
#2075 3-5 GPM Non-Adj.  
#2076 5-8 GPM Non-Adj.  
#2077 3-5 GPM Adj.  
#2078 5-8 GPM Adj.

**Injector Only (shown) \$49.88**  
#1140 2-5 GPM, Non-Adj.  
#1141 5-8 GPM, Non-Adj.  
#1142 2-5 GPM, Adjustable  
#1143 5-8 GPM, Adjustable

## ALLISON FOAM TURBINE

- The New Allison Foam Turbine develops an 'aerated' wet foam. It has a detachable spray nozzle that once removed will provide you with a 0° nozzle that reaches up to 30'.
- Comes standard with an 'aerating' chemical injector. One barb goes to chemical and the other barb is used to induce additional air into the Turbine when more foam is required.

*Injector installs on discharge side of machine*



**\$195.65**

*...out to Lance*

One side to Chemical  
The other side for additional air

Attach Turbine to end of the lance



**#7500** Foam Turbine and aerating injector

- Use this injector when you are either pulling 2 chems at the same time (maybe bleach & soap) or connect together for max chem draw.



## 38% SUDS SUCKER 'Double Gulp' Series

**Non-Adjustable \$33.35**  
#1737 2-5 GPM, Non-Adj.  
#1739 5-8 GPM, Non-Adj.

- 27% Max Draw Rate on 1-side
- Up to 38% using both sides



## 15% ROBO-CHEM

- Made by InterPump

**Any Size \$30.85**

#1135 2.2-4.0 GPM, Adjustable  
#1136 4.0-5.6 GPM, Adjustable  
#1137 5.6-10.9 GPM, Adjustable

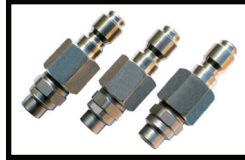
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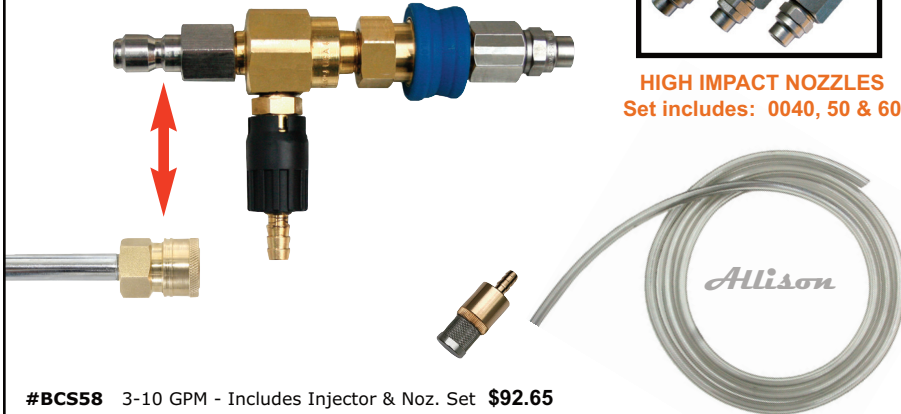
# CHEM INJECTION

## ALLISON 'BANSHEE' CHEM-SHOOTER

- The Allison Chem Shooter Long Distance Chemical Inj. attaches to the end of the lance.
- Includes 3-each high impact laser nozzles for both distance and high volume chemical.
- Fully adjustable for 'waste-free' chemical application.
- Material: Stainless Steel body with Chlorine Ball.
- Includes 100' of clear chemical line & premium chemical filter.



HIGH IMPACT NOZZLES  
Set includes: 0040, 50 & 60



#BCS58 3-10 GPM - Includes Injector & Noz. Set \$92.65  
#5555 Nozzle Set only \$25.70

## PREMIUM CHEM FILTER

- Stainless Steel & Brass Construction
- More actual filter area than most
- Has removable check ball



#1153 \$3.75

## STAINLESS CHEM FILTER

- With check ball
- About 1/2 the size of 1153 & 1152



#1149 \$1.95

## ALLISON M-16 VARIABLE THRUSTER NOZZLE

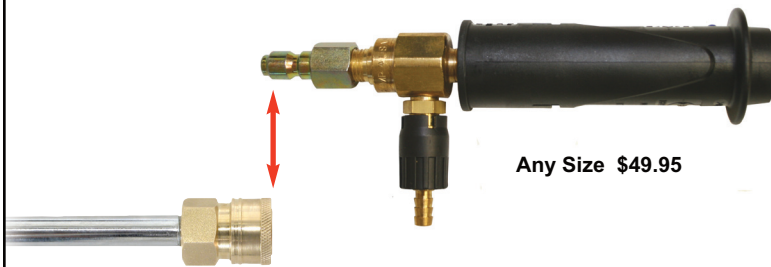
Reaches 3-4 stories from the safety of the ground!

Want to go even higher than 3 stories?  
Simply connect the thruster to a Telescoping Lance!  
Then throw up to 5 stories high!

- Push for Fully Adjustable Soap from 0° to 65°
- Pull Back for Adjustable High Pressure from 0° to 65°

Comes with 50' of Chemical Line & Premium Filter

- #1992 3.5 Nozzle
- #1993 4.0 Nozzle
- #1994 4.5 Nozzle
- #1995 5.0 Nozzle
- #1996 5.5 Nozzle
- #1997 6.0 Nozzle
- #1998 6.5 Nozzle
- #1999 7.0 Nozzle
- #2000 8.0 Nozzle



Any Size \$49.95

ATTACHES TO END OF A LANCE

## PLASTIC CHEM FILTER

- Red Poly Filter. without check ball
- Not recommended for acids



#1152 \$4.64

## ECONO CHEM FILTER



#1150 With check ball \$1.48  
#1151 Without check ball \$1.78

## CHEM SHOOTER NOZZLES

- Long Distance - High Impact Chem Nozzles
- Stand on the ground & apply up to 4-stories
- Nozzle sizes Included: 0040, 0050 & 0060

\$25.70

#5555



## FOAM CANNON

- These foamers attach to the end of the wand where you will run a 1/4" line back to the chemical source.
- Throws a thick foam for deep cleaning action.
- Works on systems up to 6.6 GPM
- Rated for 3,000 PSI
- Order with or without bottle

#1273 With Tank \$58.69  
#1273-N Without Tank \$54.77



1,000's of POWER WASH PARTS at [www.envirospec.com](http://www.envirospec.com)

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***OUR #1 SELLING ENGINE - PUMP PACKAGE***

**5.5 GPM @ 4100 PSI PUMP  
18 HP VANGUARD ENGINE**

**\$1197.00**

Web Part Number  
#B583518V

Shown with optional base plate  
#7555 \$79.95

***..AND WE PAY SHIPPING***  
to nearest terminal - lower 48 States only.

***Simply slide pump on shaft with keyway  
and install four bolts!***



***1,000's of POWER WASH PARTS at [www.envirospec.com](http://www.envirospec.com)***